

Appendix C Pricing Index

Data/File Security Hardware/Software	MFG Part #	MSRP	Customer Discount % off MSRP
Elite 800™ All Drives, 8 Hard Drive Erasing Unit	E8-ALL-GE00	\$ 9,999.00	28.29%
Elite 800™ 3yr Factory Warranty	E8-WAR-3YEX	\$ 1,599.00	13.54%
HD-2 Hard Drive & Tape Degausser	HD-2	\$ 3,975.00	9.65%
Shipping Case with Custom Foam	Case HD-2	\$ 595.00	14.36%
5 Year Warranty	5FW-HD-2	\$ 1,195.00	9.68%
3 Year Warranty	3FW-HD-2	\$ 695.00	9.78%
HD-3WXL Tape & Hard Drive Degausser	HD-3XWL	\$ 8,975.00	15.83%
Case	CASE-HD3	\$ 725.00	14.46%
3 Year Factory Warranty	3FW-HD3	\$ 1,350.00	9.66%
HDTD-8800 Hard Drive and Tape Degausser	HDTD-8800	\$ 29,950.00	17.96%
REM-1400NSA Type I, II, III Tape & Hard Drive	REM-1400NSA	\$ 52,650.00	19.49%
PD-4 Hard Drive Physical Destroyer	PD-4	\$ 6,975.00	15.82%
3 Year Factory Warranty	3FW-PD-4	\$ 1,050.00	9.71%
PD-8700 Hard Drive Degausser + Destroyer	PD-8700	\$ 28,950.00	18.76%